

Broker Product Guide

December 2024

1 The full spectrum of specialist borrower profiles

- ✓ Prime
- ✓ Near Prime
- ✓ Specialist

2 Across a broader range of products



Residential



Commercial



SMSF



Construction



Retained
Stock



Non-Resident
& Expat

3 Digitally streamlined approval process

- ✓ Delivering a faster and more consistent assessment

4 Committed to support you and your customers

- ✓ No ongoing borrower fees on any products
- ✓ No clawbacks



Built for Broker™

Product Overview

The ORDE Residential Product caters to both PAYG and self-employed applicants to assist them in meeting their loan objectives where residential property is available as security. Whether purchase, refinance, cash out or consolidation, ORDE understands your customer's past to help them reach their future goals.

Product Parameters

Maximum LVR 80%
Loan Size: \$100,000 ≤ \$2,500,000
Owner-occupied or Investment
Individual, Company or Trust
Maximum Loan Term 30 years
P&I or IO (Max 5 years)
Maximum 4 splits
Free Redraw

Key Niches

Full Doc or Alt Doc
Vacant Land Acceptable
No Monthly or Annual Fees
Full Doc Near Prime – \$990 Application Fee

Customer Profile

	Prime	Near Prime	Near Prime +	Specialist	Specialist +
Debt Consolidation	Max of 4 Debts	Unlimited personal or business debts			
Private Loan	Evidenced conduct	Capitalised Interest			
Cash Out	Unlimited for acceptable stated purpose				
Vacant Land	Acceptable – Refer to Vacant Land product			Not Acceptable	
Max Land Size	25 acres	Unlimited (on application)			
Location	Cat 1 & 2	Cat 1, 2, 3 & 4			
Max Exposure	\$5m (Individual exposures above \$3m should be discussed with your BDM)				
Permanent FT/PT	6 Months Current or 12 Months Industry	3 Months Current or 12 Months Industry			
Casual	12 Months Current	6 Months Current or 12 Months Industry			
Self Employed	ABN Minimum 24 Months GST Minimum 12 Months	ABN Minimum 12 Months GST Minimum 6 Months		ABN Minimum 6 Months GST Minimum 6 Months	
Documentation – PAYG	Last 2 Payslips plus one of: <ul style="list-style-type: none"> Income Statement from MyGov Employment Letter 3 months Bank Statements evidencing salary credits 				
Documentation – SE Full Doc	Most recent (1) year Company & Personal Tax Returns & Notice of Assessments Most recent (1) year Financials (if available) Most recent BAS or 3 months Business Trading Statements if tax return is > 6 months old				
Documentation – SE Alt Doc	Declaration of Financial position plus one of: <ul style="list-style-type: none"> ORDE Accountant's Letter 6 months BAS 6 months Bank Statements 				
Paid Defaults	Up to \$500	Unlimited up to \$1,000 accepted			
		Up to 2 where listed 12 months ago	Unlimited		
Unlimited Unpaid Defaults	No	Up to \$1,000 accepted	Where listed over 12 months ago	Where listed over 6 months ago	Yes
Mortgage Arrears	No Arrears	< 1 month (paid)	1 month	3 months	> 3 months
Other Arrears	No Arrears	1 month	3 months	> 3 months	> 3 months
Discharged Bankruptcy	No		From 1 year	From 1 day	

Residential – P&I Interest Rates on loan sizes ≤ \$2,000,000

FULL DOC

	≤65%	≤75%	≤80%
Prime	7.19%	7.34%	7.44%
Near Prime	7.49%	7.59%	7.74%
Near Prime +	7.74%	7.84%	7.94%
Specialist	8.24%	8.74%	9.24%
Specialist +	9.64%	9.84%	10.44%

ALT DOC

	≤65%	≤75%	≤80%
Prime	7.29%	7.49%	7.49%
Near Prime	7.79%	8.09%	8.14%
Near Prime +	8.24%	8.54%	8.74%
Specialist	8.74%	9.14%	9.54%
Specialist +	10.24%	10.74%	11.04%

Fees and Charges

APPLICATION FEE

		Prime	Near Prime	Near Prime +	Specialist	Specialist +
Full Doc	≤70%	\$495	\$990	0.50%	1.00%	1.00%
	≤80%	\$495	\$990	1.00%	1.50%	1.50%
Alt Doc	≤70%	0.50%	0.50%	1.00%	1.25%	1.50%
	≤80%	0.50%	0.75%	1.25%	1.50%	1.75%

VALUATION FEE* From \$330

ONGOING FEE \$0

SOLICITORS FEE At Cost ~\$500

DISCHARGE FEE \$450 plus solicitor fees

EARLY REPAYMENT FEE Unregulated loans only: 1.50% of original loan amount within 3 years

*Payable before valuation is ordered

Applicable Loadings

	Interest Rate	Application Fee*
Interest Only	0.30%	N/A
Investment Property <i>(waived for Prime Alt Doc)</i>	0.30%	N/A
Acreage > 25	From 1.00%	0.75%
Loan size \$2.0m ≤ \$2.5m <i>(waived for Prime Alt Doc)</i>	0.25%	0.35%

*Loading applies to existing application fee except where a fixed dollar fee applies, in which case the loading replaces the existing application fee.

Loan Size Limits

Prime, Near Prime & Near Prime +	≤70%	\$2,500,000
	≤75%	\$2,000,000
	≤80%	\$1,750,000
Specialist	≤75%	\$1,500,000
	≤80%	\$1,250,000
Specialist +	≤75%	\$1,250,000
	≤80%	\$1,000,000

Need an alternative solution? ORDE has you covered.

Residential

Commercial

SMSF

Construction

Retained Stock

Non-Resident & Expat

Product Overview

The ORDE Prestige product provides funding for any reasonable purpose utilising prestige residential property as security.

Product Parameters

Loans from \$2,500,000 to \$5,000,000

Individual, Company or Trust

Full and Alt Doc Income Verification

Prime profiles

Loan terms to 30 years

Principal and Interest or Interest Only

Interest Rates on loan sizes \$2,500,000 ≤ \$5,000,000

FULL DOC & ALT DOC

	≤65%	≤70%	≤75%
Prime	7.99%	8.54%	8.64%
Investment Property	Waived		
Interest Only	Waived		

Fees and Charges

APPLICATION FEE	1.25%
VALUATION FEE*	From \$330
SOLICITORS FEE	At Cost ~\$500
ONGOING FEE	\$0
DISCHARGE FEE	\$450 plus solicitor fees
EARLY REPAYMENT FEE	Unregulated loans only: 1.50% of original loan amount within 3 years

*Payable before valuation is ordered

Loan Size Limits

	LVR	Metro (Sydney / Melbourne)	Metro (All other Capital Cities)	Cat 1 & 2
Prime	≤75%	\$3,500,000	N/A	N/A
	≤70%	\$5,000,000	N/A	N/A
	≤60%	\$5,000,000	\$5,000,000	\$3,500,000

Key Information

	Prime
Purpose	Any reasonable purpose including purchase, refinance, consolidation or equity release
Cashout	Unlimited for acceptable stated purpose
Acceptable Securities	Residential security excluding Vacant Land
Max Exposure	\$7.5m (Individual exposures above \$5m should be discussed with your BDM)
Income	Permanent PAYG, Self Employed (Full or Alt Doc) and Rental Income
Self Employed	ABN Minimum 24 Months GST Minimum 12 Months

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Product Overview

The ORDE Vacant Land Product caters for both owner-occupiers and investors seeking to purchase, refinance or release equity from residential or commercial vacant land.

Product Parameters

- Max 75% LVR Residential
- Max 65% LVR Commercial
- Loan size \$100,000 - \$2,000,000
- Owner Occupied or Investment
- Individual, Company or Trust
- P&I or IO (max 5 years)

Key Niches

- Full Doc or Alt Doc
- No Monthly or Annual Fees
- Loan terms up to 30 years
- 1.25 Minimum ICR and no annual reviews on Commercial
- No interest only or investment loading

Interest Rates

FULL DOC & ALT DOC

	Residential	
	≤65%	≤75%
Prime	8.39%	8.59%
Near Prime	8.79%	8.99%
Near Prime +	9.24%	9.44%

	Residential HBU [^]	Commercial
	≤65%	≤65%
Prime	9.99%	10.19%

[^]For Vacant Land or uninhabitable dwellings deemed to be Highest and Best Use for >2 dwellings.

Loan Size Limits

LVR	Residential Cat 1	Residential Cat 2	Residential HBU Cat 1	Commercial Cat 1
≤65%	\$2,000,000	\$1,250,000	\$2,000,000	\$2,000,000
≤70%	\$1,500,000	\$750,000	N/A	N/A
≤75%	\$1,000,000	N/A	N/A	N/A

Key Information

Acceptable Securities	Residential Cat 1 & 2 – Max 5 Acres Residential HBU Cat 1 – Max 1 Acre Commercial Cat 1 – Max 1 Acre
Intention to Construct	Refer to Construction Product – when migrating from Vacant Land product to Construction new application required and additional fees may apply
Customer Profile	Refer to Residential or Commercial Customer Profile requirements

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Residential | Commercial | SMSF | Construction | Retained Stock | Non-Resident & Expat

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Product Overview

The ORDE Residential Construction product provides funding for house and land packages, new builds, and significant renovations.

Product Parameters

Loans up to \$2,500,000
 Owner Occupied or Investment
 Full and Alt Doc Income Verification

Prime & Near Prime profiles
 Up to two dwellings on one title
 Up to 5 years' Interest Only

Interest Rates on loan sizes ≤ \$1,750,000

FULL DOC & ALT DOC

	≤65%	≤75%	≤80%
Prime	8.39%	8.59%	8.79%
Near Prime	8.79%	8.99%	9.19%
Post Construction	Standard Residential Rates		

Loan Size Limits

LVR	Cat 1	Cat 2
≤65%	\$2,500,000	\$2,000,000
≤70%	\$2,000,000	\$1,500,000
≤75%	\$1,750,000	\$1,250,000
≤80%	\$1,500,000	\$1,000,000

Fees and Charges

APPLICATION FEE	1.25%
VALUATION FEE*	From \$330
SOLICITORS FEE	At Cost ~\$500
ONGOING FEE	\$0
DISCHARGE FEE	\$450 plus solicitor fees
EARLY REPAYMENT FEE	Unregulated loans only: 1.50% of original loan amount within 3 years

*Payable before valuation is ordered

Applicable Loadings

	Interest Rate	Application Fee
Investment	N/A	N/A
Interest Only	N/A	N/A
Loan size >\$1.75m	0.25%	N/A

Key Information

	Prime	Near Prime
Purpose	Construction of residential property or significant home renovations by a licensed / registered builder	
Redraw	Free redraw available after construction period	
Acceptable Securities	Residential Vacant Land (max 5 Acres) and established residential properties	
Construction Commencement	Construction must commence within 3 months of settlement. For Vacant Land purchases where construction commencement will exceed this limit refer to Vacant Land Product.	
Construction Period	Construction must be completed within 12 months. Upon completion of the construction period, the interest rate will convert to the standard rate for the product, unless in arrears.	
Documents Required	Fixed Price Build Contract Formal build tender including proposed drawdown schedule Final plans Build specifications Quotes for works outside of Build Contract Copy of Planning Permit / Development Approval as required	
Self Employed	ABN Minimum 24 Months GST Minimum 12 Months	ABN Minimum 12 Months GST Minimum 6 Months
Income Verification	As per standard Full Doc or Alt Doc requirements. Servicing based on a maximum 28 year Principal term. No interest capitalisation options are available.	

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Product Overview

The ORDE Commercial Product caters to both owner-occupiers and investors seeking to purchase, refinance or release equity from commercial real estate. ORDE provides flexibility to our customers in verifying their income and provides a set and forget facility to help meet their long term objectives.

Product Parameters

Maximum LVR 75%
Loan Size: \$100,000 ≤ \$2,000,000
Owner-occupied or Investment
Individual, Company or Trust
Loan Term 1-30 years
P&I or IO (Max 5 years)
Category 1 & 2 Postcodes only
Free Redraw

Key Niches

Full Doc, Lease Doc or Alt Doc
Set and Forget – No Annual Reviews
No Monthly or Annual Fees
No Commitment Fee
1.25x Minimum ICR
No Interest Only Loading

Customer Profile

	Prime	Near Prime	Near Prime +
Debt Consolidation	Max of 4 Debts	Unlimited debts	
Cash Out	Unlimited for acceptable stated purpose		
Acceptable Securities	Office, Warehouse, Factory, Retail Premises, Light Industrial & Vacant Land (max 65%) – refer to Vacant Land product for Commercial Vacant Land securities *Specialised securities considered case by case		
Max Exposure	\$5m (Individual exposures above \$3m should be discussed with your BDM)		
Permanent FT/PT	6 Months Current or 12 Months Industry	3 Months Current or 12 Months Industry	
Casual	12 Months Current	6 Months Current or 12 Months Industry	
Self Employed	ABN Minimum 24 Months GST Minimum 12 Months	ABN Minimum 12 Months GST Minimum 6 Months	
Documentation – PAYG	Last 2 Payslips plus one of: <ul style="list-style-type: none"> Income Statement from MyGov Employment Letter 3 months Bank Statements evidencing salary credits 		
Documentation – SE Full Doc	Most recent (1) year Company & Personal Tax Returns & Notice of Assessments Most recent (1) year Financials (if available) Most recent BAS or 3 months Business Trading Statements if tax return is > 6 months old		
Documentation – SE Alt Doc	Declaration of Financial position plus one of: <ul style="list-style-type: none"> ORDE Accountant's Letter 6 months BAS 6 months Bank Statements 		
Lease Doc – Term Remaining	3 years (including options)	2 years (including options)	1 year or New Lease
Minimum ICR	1.25x – Full Doc / Alt Doc 1.40x – Lease Doc		
Paid Defaults	Up to \$500	Unlimited up to \$1,000 accepted	
		Up to 2 where listed 12 months ago	Unlimited
Unlimited Unpaid Defaults	No	Up to \$1,000 accepted	Where listed over 12 months ago
Mortgage Arrears	No Arrears	< 1 month (paid)	1 month
Other Arrears	No Arrears	1 month	3 months
Discharged Bankruptcy	No		From 1 year

Commercial – Interest Rates on loan sizes ≤ \$2,000,000

FULL DOC & LEASE DOC

	≤50%	≤65%	≤70%	≤75%
Prime	8.09%	8.09%	8.24%	8.44%
Near Prime	8.49%	8.54%	8.74%	9.04%
Near Prime +	8.99%	9.04%	9.24%	N/A

ALT DOC

	≤50%	≤65%	≤70%	≤75%
Prime	8.49%	8.69%	8.99%	9.24%
Near Prime	8.89%	9.09%	9.39%	9.64%
Near Prime +	9.39%	9.59%	9.89%	N/A

Fees and Charges

APPLICATION FEE

		Prime	Near Prime	Near Prime +
Full Doc & Lease Doc	≤70%	0.85%	1.00%	1.50%
	≤75%	0.85%	1.25%	N/A
Alt Doc	≤70%	1.00%	1.00%	1.50%
	≤75%	1.00%	1.25%	N/A

VALUATION FEE* From \$1,100

SOLICITORS FEE At Cost ~\$1,200

ONGOING FEE \$0

DISCHARGE FEE \$450 plus solicitor fees

*Payable before valuation is ordered

EARLY REPAYMENT FEE 1.50% of original loan amount within 3 years

Loan Size Limits

FULL DOC & LEASE DOC

Prime	≤75%	\$2,000,000
Near Prime	≤70%	\$2,000,000
	≤75%	\$1,500,000
Near Prime +	≤70%	\$2,000,000

ALT DOC

Prime	≤75%	\$2,000,000
Near Prime	≤70%	\$2,000,000
	≤75%	\$1,500,000
Near Prime +	≤70%	\$2,000,000

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Residential

Commercial

SMSF

Construction

Retained Stock

Non-Resident & Expat

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Product Overview

The ORDE SMSF Product provides a flexible and future-focused loan for applicants looking to acquire Residential and Commercial property within their self managed super fund portfolio.

Product Parameters

Residential and Commercial securities

Maximum LVR 80% Residential, 75% Commercial

Investment or Owner Occupied (Commercial Only)

Available to Prime & Near Prime profiles

Individual or Corporate Trustee

30 year terms – P&I or IO (Max 5 years)

Purchase and Refinance

Interest Rates

RESIDENTIAL

	≤65%	≤75%	≤80%
Prime	7.49%	7.69%	7.69%
Near Prime	7.99%	8.19%	8.19%

COMMERCIAL

	≤65%	≤70%	≤75%
Prime	8.09%	8.24%	8.44%
Near Prime	8.54%	8.74%	9.04%

Applicable Loadings

	Interest Rate	Application Fee
Interest Only (Residential)	0.30%	N/A

Key Information

Minimum SMSF Balance	\$150,000
Acceptable Securities – Residential	80% LVR Established, Off the Plan 70% LVR High Density
Acceptable Securities – Commercial	75% LVR Office, Warehouse, Factory, Retail Premise & Light Industrial
Documentation – Contributions	Confirmation of 12 months contributions via one of: <ul style="list-style-type: none"> • Most recent year Retail/ Industry Fund Superannuation Statements • Most recent year Cash Management Account Statements • Most recent year SMSF Financials
Documentation – PAYG	Last 2 Payslips
Documentation – SE	Required when contributions history not evident or sufficient to support servicing: <ul style="list-style-type: none"> • Most recent (1) year Company Financials, Personal Tax Returns & Notice Of Assessments Required when owner occupied commercial: <ul style="list-style-type: none"> • Confirmation of rental expense being met at, or above proposed market rental for SMSF OR • Most recent (1) year Company Financials
Documentation – Refinance	<ul style="list-style-type: none"> • Last 12 months Cash Management Statements confirming contributions • Last 6 months SMSF Loan Statements • Rental Statements or copy of Lease Agreement
Other Requirements	Confirmation of current investment strategy developed by a suitably qualified individual. LRBA to be in line with current investment strategy.

Fees and Charges

APPLICATION FEE

	Residential	Commercial
Prime	\$990 Waived	1.00% Waived
Near Prime	1.00%	1.25%

VALUATION FEE* From \$330

SOLICITORS FEE Base fee \$995 + GST

ONGOING FEE \$0

DISCHARGE FEE \$450 plus solicitor fees

EARLY REPAYMENT FEE 1.50% of original loan amount within 3 years

*Payable before valuation is ordered

Loan Size Limits

Residential		Commercial	
≤80%	\$1,750,000	≤75%	\$2,000,000

Need an alternative solution? ORDE has you covered.

Residential | Commercial | SMSF | Construction | Retained Stock | Non-Resident & Expat

Product Overview

The ORDE Retained Stock product allows refinance and equity release on residential and commercial properties to be retained by the developer within 12 months of completion.

Product Parameters

Loans up to \$2,000,000

Loan terms to 30 years

Residential and Commercial

Full Doc or Alt Doc

Prime and Near Prime profiles

No ongoing fees

Interest Rates

RESIDENTIAL

	≤80% ex GST	Application Fee
≤ 3 Properties retained *	Refer to Residential pricing	
> 3 Properties retained *	8.49%	1.25%
Commercial Property	Add 0.50%	1.50%

* Number retained includes properties held at other financial institutions

Fees and Charges

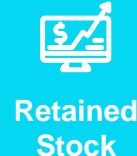
VALUATION FEE*	From \$330
SOLICITORS FEE	At Cost ~\$1,200
ONGOING FEE	\$0
DISCHARGE FEE	\$450 plus solicitor fees
EARLY REPAYMENT FEE	1.50% of original loan amount within 3 years

*Payable before valuation is ordered

Key Information

	Residential	Commercial
Loan Purpose	Refinance or Cash Out on a property < 12 months from title issuance retained by the developer.	
Maximum LVR	Up to 80% ex GST	Up to 70% ex GST
Maximum Loan Size	Up to 70% ex GST – \$2,000,000 Up to 80% ex GST – \$1,500,000	Up to 70% ex GST – \$2,000,000
Maximum Exposure	\$4,000,000 per individual and development	
Location	Category 1 & 2	Category 1
Security Exposure	For developments greater than 5 no more than 50% retained stock	
Loan Term	1 – 30 years* *Interest rate loading of 0.50% applies for loan terms ≤ 5 years	
Repayment Type	Interest Only (Max 5 years) Interest Only (Max 5 years) Reverting to Principal & Interest	
Alt Doc Requirements	Declaration of Financial position plus one of: • ORDE Accountant's Letter • 6 months BAS • 6 months Bank Statements	
Credit Profile	Unlimited up to \$1,000 2 paid defaults > 12 months	

Need an alternative solution? ORDE has you covered.



Product Overview

The ORDE Highest and Best Use product provides funding for the acquisition of residential securities assessed as suitable for future development.

Product Parameters

Loans up to \$2,000,000

Vacant Land Acceptable

Full and Alt Doc Income Verification

Prime and Near Prime profiles

Loan terms to 30 years

Principal and Interest or Interest Only

Interest Rates

FULL DOC & ALT DOC

	≤65% ex GST
Highest & Best Use 3 ≤ 4 Dwellings	8.99%
Vacant Land Refer to Vacant Land product	9.99%
	≤80% ex GST
Highest & Best Use 3 ≤ 4 Dwellings	9.49%
Highest & Best Use > 4 Dwellings	9.99%

Fees and Charges

APPLICATION FEE	1.50%
VALUATION FEE*	From \$330
SOLICITORS FEE	At Cost ~\$1,200
ONGOING FEE	\$0
DISCHARGE FEE	\$450 plus solicitor fees
EARLY REPAYMENT FEE	1.50% of original loan amount within 3 years

*Payable before valuation is ordered

Key Information

Loan Purpose	Purchase, Refinance or Cash Out
Maximum LVR	80% ex GST
Maximum Loan Size	Up to 75% - \$2,000,000 Up to 80% - \$1,750,000
Location	Category 1
Maximum Land Size	1 acre
Loan Term	1 – 30 years* *Interest rate loading of 0.50% applies for loan terms ≤ 5 years
Alt Doc Requirements	Declaration of Financial position plus one of: <ul style="list-style-type: none"> • ORDE Accountant's Letter • 6 months BAS • 6 months Bank Statements
Credit Profile	Unlimited up to \$1,000 2 paid defaults > 12 months

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Non-Resident & Expat

Product Overview

The ORDE Residential Bridging product provides funding for the purchase of residential property while awaiting the sale of an existing property.

Product Parameters

Loans up to \$2,000,000

Interest Capitalised during Bridging

Full and Alt Doc Income Verification

Prime and Near Prime profiles

Loan terms to 30 years

Principal and Interest or Interest Only

Interest Rates

FULL DOC & ALT DOC

	≤65%	≤75%	≤80%
Prime	8.24%	8.49%	8.64%
Near Prime	8.64%	8.89%	8.99%

Fees and Charges

APPLICATION FEE	1.25%
VALUATION FEE*	From \$330
SOLICITORS FEE	At Cost ~\$500
ONGOING FEE	\$0
DISCHARGE FEE	\$450 plus solicitor fees

*Payable before valuation is ordered

Key Information

Loan Purpose	Purchase
Maximum LVR	Contracted Sale: 80% Un-contracted Sale: Max 75% on existing security + 80% on new purchase
Maximum Loan Size	Up to 75% - \$2,000,000 per security Up to 80% - \$1,750,000 per security \$4,000,000 max peak debt
Location	Category 1 & 2
Vacant Land	If Vacant Land is the sole security for residual debt the standard 2.50% loading to Residential rates applies when the loan converts post bridging period. Where Vacant Land is used as partial security during the bridging period a rate loading of 1.00% applies.
Loan Term	Contracted Sale: 6 months – 12 months (bridging period) Un-contracted Sale: 12 months (bridging period) 30 years on residual debt
Repayments	Interest repayments met during peak debt period via a funded interest budget. P&I repayments required once sale of property complete
Servicing	To be evident on the residual debt position post sale of property
Alt Doc Requirements	Declaration of Financial position plus one of: <ul style="list-style-type: none"> ORDE Accountant's Letter 6 months BAS 6 months Bank Statements
Credit Profile	Unlimited up to \$1,000 2 paid defaults > 12 months

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Product Overview

The ORDE expat product is designed for Australian Citizens and Permanent Residents residing or deriving greater than 50% of their income from overseas sources.

Product Parameters

Loans up to \$2,000,000

Maximum LVR 80%

PAYG & Self Employed

Prime & Near Prime profiles only

Loan terms to 30 years

Principal & Interest or Interest Only

Interest Rates

FULL DOC

	≤65%	≤75%	≤80%
Prime	7.34%	7.49%	7.59%
Near Prime	7.64%	7.74%	7.89%

Fees and Charges

APPLICATION FEE Prime: 0.75% / Near Prime: 1.00%

VALUATION FEE* From \$330

*Payable before valuation is ordered

Applicable Loadings

	Interest Rate	Application Fee*
Investment	0.30%	N/A
Interest Only	0.30%	N/A
Loan size \$1.75m ≤ \$2m	0.25%	0.35%
Vacant Land	1.50%	0.50%

SOLICITORS FEE At Cost ~\$500

ONGOING FEE \$0

DISCHARGE FEE \$450 plus solicitor fees

Key Information

Loan Purpose	Purchase or Refinance	
Location Category	Category 1 & 2	
Maximum LVR	80% (75% Vacant Land)	
Minimum Loan Size	\$100,000	
Maximum Loan Size	Up to 75% - \$2,000,000 (\$1,000,000 Vacant Land) Up to 80% - \$1,750,000	
Credit Profile	Prime & Near Prime	
Acceptable Income	PAYG, SE Full Doc and Australian Rental Income	
PAYG Requirements	Last 2 payslips; plus Employment Letter; and 3 months bank statements	Foreign income to be assessed at 90%
SE Requirements	Most recent year's lodged & assessed tax returns and financials Company Registration to confirm directorship & shareholding	
Exchange Rate	Conversion of Foreign to AUD as at time of assessment – sourced from xe.com	
Loan Requirements	All foreign language documents must be translated by a NAATI approved translator	
Borrower Requirements	<ul style="list-style-type: none"> Australian bank account where rental payments are made and repayments deducted Must have an agent or power of attorney in favour of an Australian Resident (residing in Australia) or Australian Legal firm appointed to received legal notice on the behalf of the borrower. Identification of the agent or power of attorney must satisfy ORDE's requirements. 	

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Product Overview

The ORDE Non Resident product is designed for non-resident borrowers looking to invest in Australian Residential Property with Foreign Investment Review Board (FIRB) approval.

Product Parameters

Loans up to \$1,500,000

Maximum LVR 75%

PAYG Income sources only

Prime profiles only

Loan terms to 30 years

Principal & Interest or Interest Only

Interest Rates

FULL DOC

	≤55%	≤70%	≤75%
Australian Domicile	8.84%	8.99%	9.09%
Overseas Domicile	9.89%	10.04%	10.14%

Applicable Loadings

	Interest Rate	Application Fee*
Investment	0.30%	N/A
Interest Only	0.30%	N/A

Fees and Charges

APPLICATION FEE	Aus Domicile: 1.00% Overseas Domicile: 1.50%
VALUATION FEE*	From \$330
SOLICITORS FEE	At Cost ~\$500
ONGOING FEE	\$0
DISCHARGE FEE	\$450 plus solicitor fees

*Payable before valuation is ordered

Key Information

Loan Purpose	Purchase or Refinance
Location Category	Category 1
Maximum LVR	75%
Minimum Loan Size	\$100,000
Maximum Loan Size	\$1,500,000
Credit Profile	Prime Only
Acceptable Security	House, Townhouse or Apartment* *High Rise or High Density development maximum 70% LVR
Acceptable Income	PAYG and Australian Rental Income
PAYG Requirements	Last 2 payslips; plus Employment Letter; and 3 months Bank Statements Foreign income to be assessed at 90%
Exchange Rate	Conversion of Foreign to AUD as at time of assessment – sourced from xe.com
Loan Requirements	All documents must be translated by a NAATI approved translator
Borrower Requirements	<ul style="list-style-type: none"> Australian bank account where rental payments are made and repayments deducted Must have an agent or power of attorney in favour of an Australian Resident (residing in Australia) or Australian Legal firm appointed to received legal notice on the behalf of the borrower. Identification of the agent or power of attorney must satisfy ORDE's requirements. Credit Report from appropriate credit reporting agency of resident country to be supplied

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Built for Broker TM

ORDE Financial

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